



Sisters of Mercy of the Americas
 Hermanas de la Misericordia de las Américas
 New York, Pennsylvania, Pacific West Community
 625 Abbott Road, Buffalo, NY 14220-2092

DEVELOPMENT OFFICE ANNUAL REPORT ■ 2009-2010

As president of the Sisters of Mercy, one of the privileges that I have each year is to express to you, our friends and benefactors, the immense gratitude that the Sisters of Mercy have for you and for your generosity to us. Without your support, we would not be able to continue to respond to the needs of those we serve through our ministries. It is through your financial assistance that we are able to provide for our retired and infirm sisters in a manner that is respectful and compassionate. We thank you for your presence in our lives and want to assure you of our prayers for you and your families.

In Mercy,

Sister Nancy Hoff, RSM

Nancy Hoff, RSM, President

Sisters of Mercy of the Americas *New York, Pennsylvania, Pacific West Community* *Legacy Society Members*

We wish to thank the 183 living members of the Sisters of Mercy Legacy Society who have remembered the sisters in their wills and/or estate plans. Our Legacy Society membership totals 456 including 273 deceased members. For a complete listing of our Legacy Society, please visit our website at www.mercynypaw.org

Anonymous (40)	Mary Ellen & William J. Cotter	Joseph & Erin Grogan	Rev. Norman P. McTigue	Arthur A. Russ, Jr.
Marie Ackley	A. James Dearlove	Beverly Hafner	Katherine & John Meisch	S. J. Savarino
Ellen Adams	Judy A. DeGroot	Rose Marie Hagen	Matthew V. Merola	Rev. Msgr. Edward J. Scanlan
Lena Adams	Robert W. Dietrich	Sherwood C. Hagen, Jr.	Florence Michaels	Kathleen Scheg
Katherine Ambrose	Anthony N. Diina	Ida M. Hussey	Ella Mae & Edward Miller	Genevieve Glasgow Scott
Prudie Anderson	Kathy Diina	Anna Kaufman	Rev. Mark Miller	Elizabeth A. Sgroi
Marie & David Andrews	Lois K. Dischinger	Linda Kaumeyer	Patricia Morrell	H. Joseph Sgroi
Pamela Rennie Aromola	Rev. Gregory J. Dobson	Kathleen G. Kearns	Carole Mulcahy	Margaret M. Shalloe
Rosie M. Averion, M.D.	Rev. James Doyle	Jean Marie Kearse	John Murphy	Ed & Lois Sisson
James and Margaret Battin	Dorothy J. Ehrhard	Maureen E. Kelly	Margaret Murrellwright	Barbara Smullen
Marion H. Benz	Dr. & Mrs. Daniel J. Fahey	Patricia & Joseph Kelly	Dr. Richard J. Nagel	Mary Pacicca Stachowski
Peggy Connolly Biekowski	Dennis Patrick Farrell	Ellen E. Koessler	James L. Neill	Ann Stehle
Jane A. Bigelow	Catherine Mary Fechter	Barbara L. Kozlowski	Rev. Thomas Nellis	John James Stillhard
Elynore Booth	Joyce E. Fink	Norine M. Kren	Darlene M. Nowak	Noreen Stillhard
Rev. Raymond Booth	Pat Fitzgibbons	Evelyn D. Kruse	Mrs. John J. O'Brien	Dominic J. Szaturski
Ellen Bowman	Joseph Foyle	Edward Kuhnen	Rev. Richard O'Connell	Nancy Ann Thorne
Mary Louise Broderick	Mary Byrnes Foyle	Carol W. Laub	Shirley M. O'Donnell	Lucille Torrens
Rev. Lawrence E. Burns	Patricia Frank	Courtland R. LaVallee	James Olszewski	Rosemary E. Twist
Rev. Msgr. Angelo M. Caligiuri	Kimberley A. Franke	Virginia H. Loecher	Jean N. Ormond	Mary Elizabeth Vanlandingham
Maureen Canney	Sharon Lee Franz	Jane Lorey	Hetty Pasco	Ethel L. Volpe
Kitty Carroll	Ester A. Garcia	Mary Lynch	Karen E. Penfold	Margaret Mary Wagner
Mary M. Clancy	Jane A. Gaughan	Robert H. Mace, Jr.	Geraldine Porter	Kathryn Weagraff
Bill & Mary Lu Coffey	Mary E. Girard	Eloise Martin	Mary Randall	Thomas Wilkey
Philip Collins	Nancy B. Golba	Alice M. McAndrew	Margaret & Kenneth Reek	Rev. Msgr. Michael J. Yunk
Elizabeth Connaughton	Cecilia Grenier	Christy McCabe	Peter J. Riga	Helen M. Zeck
Rev. Gerald Connor	Marion V. Grimes	Frank J. McGuire	Mary M. Roberts	
Carol Courtney Cooney	Grace M. Gullo	Irene McHugh	Shirley Ross	

Corrections

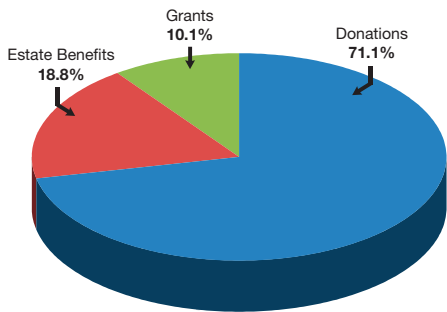
If we have inadvertently omitted or incorrectly listed your name contact the Development Office at 716-821-1648 or e-mail pgorman@mercynypaw.org and we will correct our records immediately.

It has now been two years since the New York, Pennsylvania, Pacific West Development Office began. Much needed to be done to get established, and much still needs to be done to assure our donors know and understand the needs of the Sisters of Mercy, as well as their ministries which need financial support. We long to continue to serve others in need, and thanks to you, we have been able to do so. We know how truly blessed we are to have you as our friend. Please let us know if there is anything we can do for you and we promise in return to hold you in prayer each day.

Gratefully,

Peggy Gorman, RSM
Peggy Gorman, RSM
Chief Development Officer

DEVELOPMENT INCOME 2009-2010 = \$1,148,878*

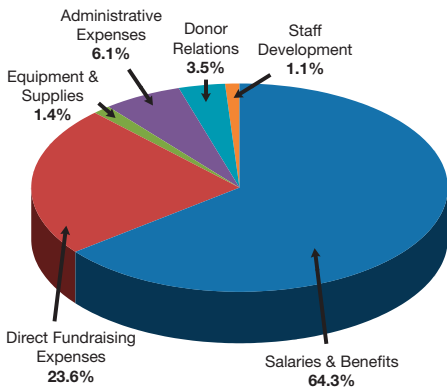


INCOME

Estates/Bequests: 17 estates/bequests received
 Grants: Special needs children; literacy training; abused girls; and medications for Mercy Mobile Clinic/Philippines. 10 grants received.
 Donations: Newsletters, 2 major appeals, memorial/tribute cards, Mercy money calendar, in-kind & general donations

*Note: Total income received does not reflect the \$223,328 received from the NRRO (National Religious Retirement Office).

DEVELOPMENT EXPENSES 2009-2010 = \$287,116



EXPENSES

Salaries/Benefits: 4 paid administrative staff; Chief Development Officer, Assistant Chief Development Officer, Coordinator of Annual Appeals, Database Manager
 Direct Fundraising: Newsletters, 2 major appeals, calendar, memorial/tribute cards, brochures, postage
 Equipment/Supplies: Computers, software, office supplies
 Administrative: Telephone, mailing, postage, printing, contracts, credit card fees
 Donor Relations: Travel, hospitality, gifts, benefactor receptions
 Staff Development: Workshops, conferences, dues & memberships, books, subscriptions

Thank you to all those benefactors who provided in-kind services to our community.

What Would We Do Without You?

Without you, so many wonderful things never would have happened in the year 2009-2010! Because of you the following was provided:

- food and clothing for children and families
- a loving home for special needs children
- medical care for families lacking insurance
- a safe home for abused girls in the Philippines
- scholarship assistance to deserving high school students
- scholarships for poor children to receive a Catholic education at our schools in the Philippines
- hospital beds, medical equipment and care for our infirm and retired sisters
- home visitation for the elderly
- literacy & basic skills training
- after school care for latch key children
- affordable housing for women & children

THANK YOU! THANK YOU! THANK YOU! and once again-THANK YOU!